ABSTRACT

Getting the right supplier has become a significance job to get things right in the first place. In procurement, the matter is not only limited to order the right specification of item and get it timely delivered, but it goes beyond that because its involve the supplier's management.

Simple math calculation is, a company performance in term of project deliverable is highly dependent upon the performance of external supplier partner.

Having systematic and effective system to measure and improving the performance of supplier partner is the only way for the company to keep relevant and maintaining its high performance.

This Project research will focus on Company ABC, who is PETRONAS procurement arm in dealing and managing their appointed suppliers. Since company ABC does not establish any formal process or system to evaluate supplier performance, this project paper aims to convince Company ABC of requirement to have Supplier performance management and propose an implementation process in the company.

This project has been presented to company ABC's top management and the idea was bought by the management. Thus, one more extended study is in progress to deliberate in detail of its implementation.